

Dear Mr. Watanabe,

As a licensed Civil Engineer with PMP certification, I was immediately drawn to the Project Lead opening at Summit Structural. I have over seven years of experience managing mixed-use development projects across coastal California.

I've delivered over \$80M in infrastructure on time and within budget—most recently completing a transit plaza for the city of Monterey. I balance design fluency with practical field knowledge, and I enjoy mentoring younger staff.

I'd welcome the chance to bring this project leadership to your expanding team.

Kind regards,

Alan Cho

